



Oromia State Forest Enterprises Supervising Agency

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A business presentation to the Ethiopian Professional Hunters Association

by:

Oromia State Forest Enterprises Supervising Agency

And

FARM-Africa and SOS Sahel Ethiopia



Oromia State Forest Enterprises Supervising Agency

- Dynamic new approach to Natural Resource Management (NRM) as a driver of development
- Chaired by Regional President
- Consists of 8 geographically located enterprise areas throughout Oromia
- In Bale called Bale Forestry Enterprise
- New role as Government manager of Bale hunting concessions
- Working in partnership with FARM-Africa/ SOS Sahel
- Project called Bale Eco-Region Sustainable Management Programme (BERSMP).

Oromia State Forest Enterprises Supervising Agency
have a new Action Plan for Bale

We wish to present the outline plan to Ethiopian
Professional Hunters Association

- to inform new institutional roles and responsibilities
- to outline opportunities
- to invite Association to be part of this dynamic new
NRM strategy.

This is a business proposition:

To develop a partnership between
Professional Hunting Businesses and
Local Communities

Presentation uses information gathered from several interviews. This is our perceived overview.

Together, we can
strengthen Ethiopian
Professional Hunting
businesses and improve
wildlife conservation ...



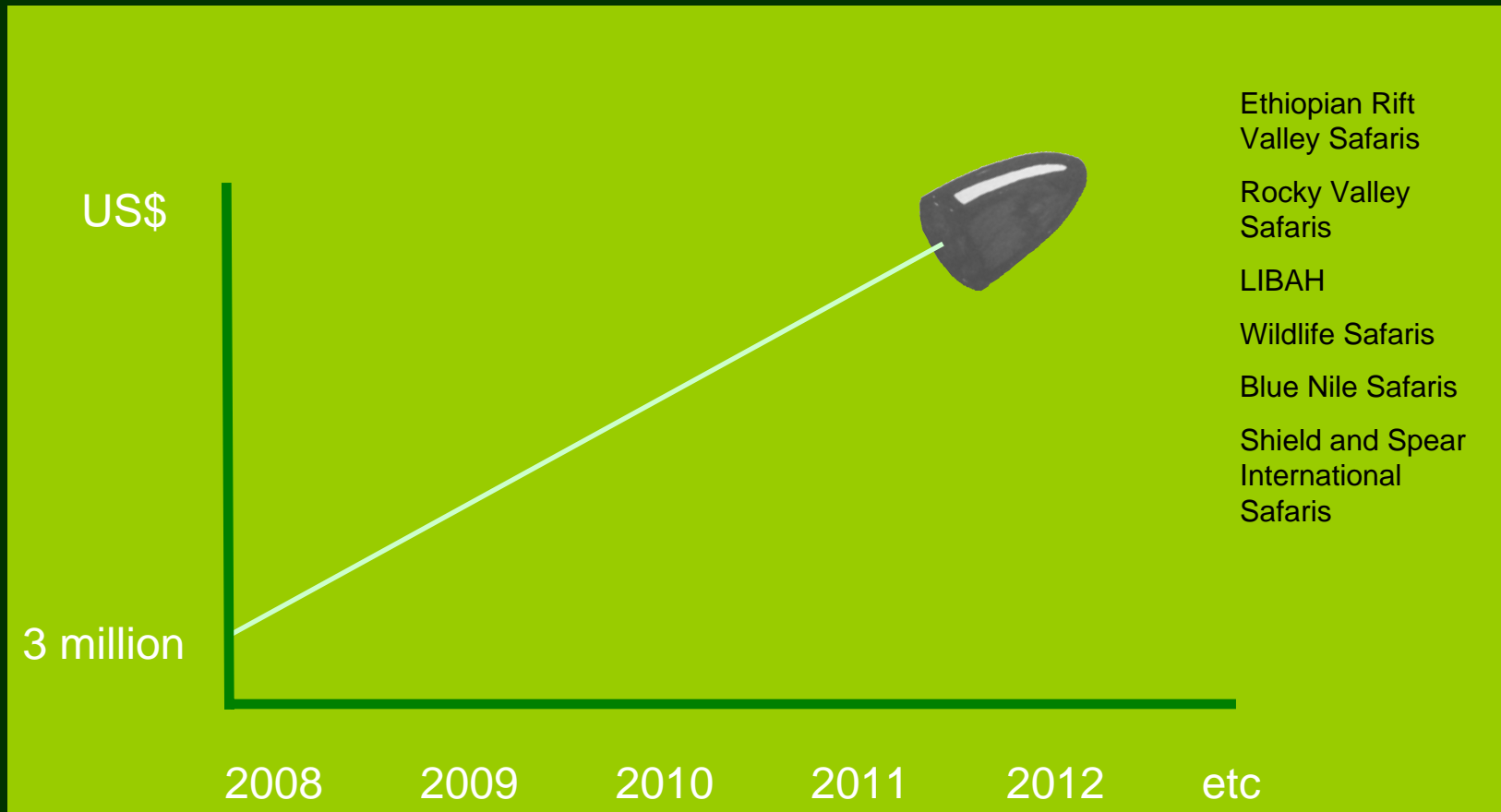
... it is possible!



... it is possible!



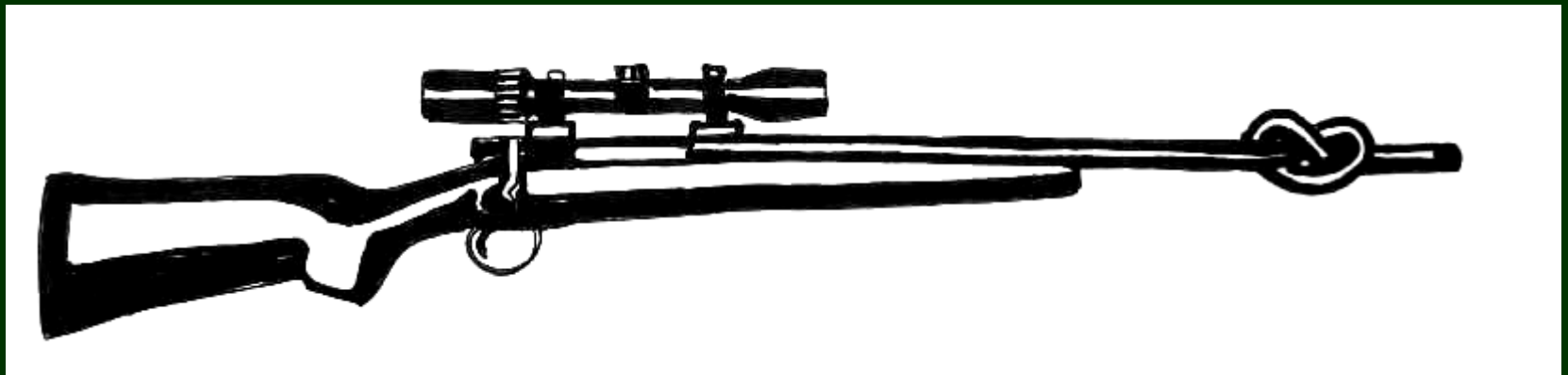
Overall objective is to secure the long-term, sustainable improvement of Ethiopian Professional Hunting



So, what are the current

challenges

facing Ethiopian Professional Hunting
businesses?



Current challenges ?

- Pressure from communities
 - Unsustainable utilisation of natural resources
 - Continually presenting wish lists, expecting handouts
- Minimal re-investment of Government Trophy Hunting fees in community development
- Lack of community management and business training.

Dream world

Hunting Businesses

wish communities would be:

- Reliable with commitments
- Hard-working in assignments
- Willing to learn
- Honest
- Guardians of environment

Communities

wish hunters would provide:

- Income from wildlife
- Jobs
- Schools
- Healthcare
- Access to concession land

The reality?

Issues with:

- Trust
- Conduct
- Expectations
- Benefits

It's important to face facts

Remember the old saying – that in an ideal world ...

- Policemen would be English
- Car mechanics would be German
- Cooks would be French
- Innkeepers would be Swiss
- Lovers would be Italian

And in a living hell ...

- Policemen would be German
- Car mechanics would be French
- Cooks would be English
- Innkeepers would be Italian
- Lovers would be Swiss

Face the facts

Professional Hunting Businesses are not ...



The strategy

to replace the existing weak link

Hunting Businesses

Government and
Communities



help create a strong partnership

Professional Hunting
Businesses

Communities

Bale Forest
Enterprise (BFE)

FARM-Africa/
SOS Sahel Ethiopia
(BERMSP)

The Concept

**Establish and support a new
community-based association
linking Ethiopian Hunting Businesses
with adjacent communities**

The focus area

- **Bale eco-region**

Stakeholders

- Bale Forestry Enterprise (BFE)
- Bale Eco-Region Sustainable Management Programme (BERSMP)
- Bale hunting concessions:
 - Ethiopia Rift Valley Safaris
 - Rocky Valley Safaris
 - Wildlife Safaris

Positive examples

This has happened before

Government and NGO partnership projects:

- CAMPFIRE in Zimbabwe
- ADMADE in Zambia
- Chobe Enclave Conservation Trust in Botswana

Hunter-based Organizations

- Cullman and Hurt Community Wildlife Project in Tanzania

Win/Win with new concept

- Government, Hunting Concessions and community working together
- Income streams channelled accountably to communities from all parties
- Economic incentive:
 - for communities to protect natural resources
 - for hunting concessions to work with communities
- Secure hunting concessions with stable wildlife populations

New strategies

- Improved systems of revenue sharing (Government and Hunting businesses)
- Community-based management of natural resources
- Community hunting areas adjacent to hunting concessions
- Community charge levied on each visitor
- Development investment opportunities (visitor has opportunity to contribute to local projects)
- Community tourism excursions.

Why

FARM-Africa/SOS Sahel Ethiopia ?

- Proven experience. Over 20 years with skilled project team in Addis and 20+ project team in Bale
- Good relationship with Bale Communities
- BERSMP fully funded long-term Project
- Partnership with Bale Forest Enterprise (BFE)
- Supports sustainable utilisation of wildlife as a conservation tool
- Third party neutrality (Business-Community)

Role of FARM-Africa/ SOS Sahel Ethiopia

Overall objective

Working with Bale Forestry Enterprise to protect the Bale Mountains environment and provide sustainable utilisation of natural resources benefiting both Professional Hunting Businesses and local communities

Activities

- Investigation
 - Review of strategic options
 - Stakeholder analysis
 - Community Based Organisations (CBOs) review and set up
- Negotiation
 - Management plans and operations
 - Rules and Regulations
 - Benefit sharing agreements
- Implementation
 - Implement management plan
 - Monitoring and Review
 - Feedback (Professional Hunting Businesses, Communities and Government).

BFE and BERSMP

working with communities will:

- Catalyse and support establishment of community-based organisations
- Ensure communities' understanding of public/private partnerships and natural resource management
- Help communities identify business opportunities and planning processes
- Help communities establish equitable sharing system
- Run various community skills training programmes

BFE and BERSMP

with Hunting Businesses will:

- Agree strategy
- Define roles and activities
- Facilitate discussions between project stakeholders

Benefits for Hunting Businesses

- Secured support from communities
- Market differentiation in an increasingly ethical world
- Reduced misunderstandings and conflict
(Government and Communities)
- Increased protection for the environment
- Increased revenues
(As unsustainable utilisation of wildlife by communities decreases, potential for increased hunting quotas increases)

Project funding

- **FARM-Africa/SOS Sahel Ethiopia**
have funding to develop Community-based organisations and management systems
- **Hunting concessions**
Review existing funding schemes
 - ?- formalised scheme
 - ?- % of profit to community managed fund
 - ?- tax deductible donation
- **Government**
Commitment to direct benefit sharing

What next?

- If time, question and answers now
- Bale Hunting Concessions establish action group
- Action group, BFE, BERSMP meet in Addis
- Date set for action group field meeting in Bale
- Feedback to Professional Hunters Association

Together we **can**
strengthen hunting
businesses and wildlife
conservation
in Ethiopia



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June 2008